



APPLICATION SERVICES

Doing the right things right

AVL List GmbH

CUSTOMER CHALLENGES



Changing legislation

Higher complexity through increasing number of variants

Shorter time to market

New technologies Consistent
data management
throughout the
development chain

War for talents

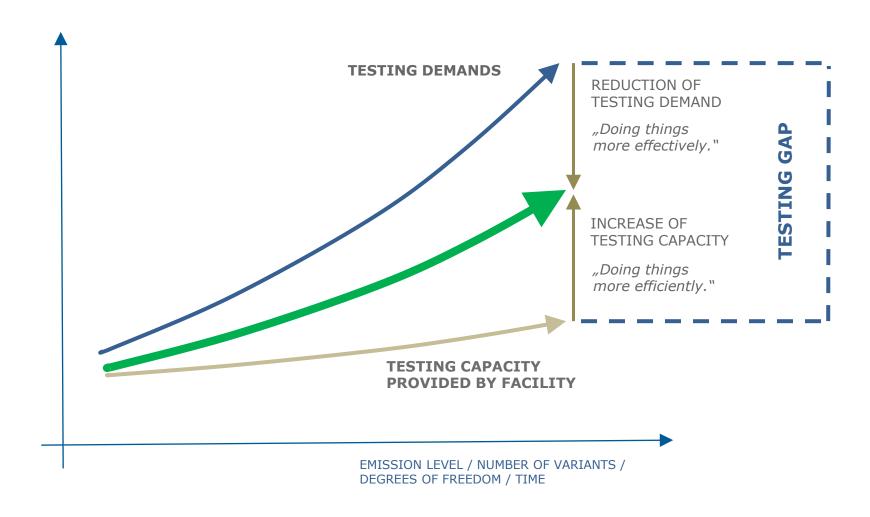
Cost pressure

Need for increased efficiency





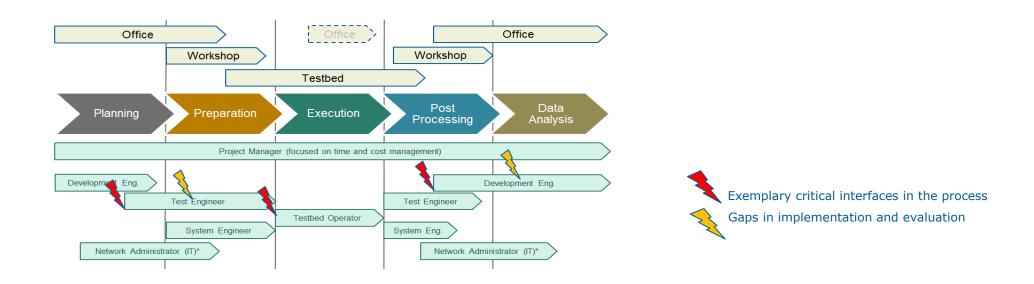




DOING LESS MORE INTELLIGENTLY.



TESTING GAPS IN THE DEVELOPMENT PROCESS



- Application Services help to tone down or even eliminate these gaps
- AVL can provide a "long-term expert" to support and/or improve the whole process
- Or assist punctually (short-term) in specific tasks to find a good solution
- Always in cooperation with the customer

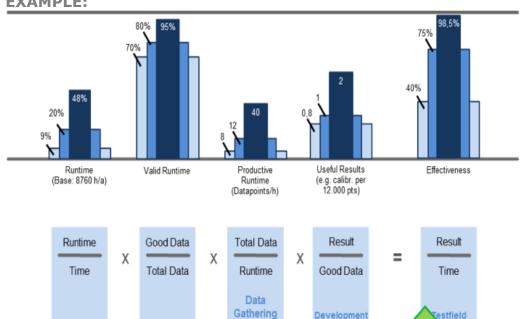


REDUCED TESTING GAPS - HIGHER EFFICENCY

All levers used to



EXAMPLE:



Rate

Methodology

Runtime:

System is running (engine turning) – one shift 5 day/week up to 24h for 365 days

Valid Runtime:

Engine/UUT is tested, measurements are done - no warm-up / idle / cold run ...

Productive runtime:

 How many data points per hour are measured

Useful results:

 How many of the measured data can be used for the testing result / evaluation / development

Utilization

Data Qualit

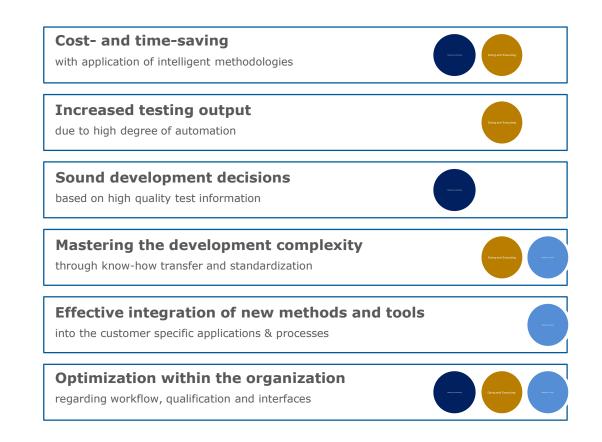
CONCRETE OPTIONS FOR IMPROVEMENTS BY AVL



STAGES OF IMPROVEMENTS:



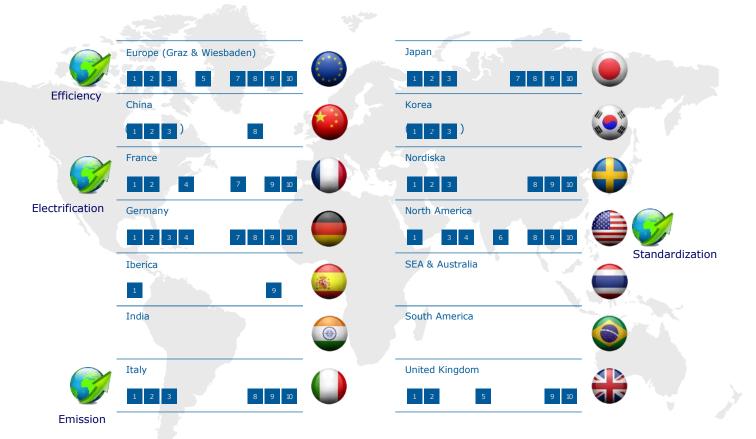
AREAS FOR IMPROVEMENTS:



GLOBAL FOOTPRINT OF AVL APPLICATION SERVICES







1	AS for testbeds (PO automation, stationary, dynamic testing)
2	AS for model based calibration / Cameo (Doe, automation with Cameo)
3	AS for powertrain testbeds (gearbox, powertrain testing)
4	AS for hybrid testing /electrification (BTS/E-Motor / InMotion)
5	AS for productive testing / optimized testbed set-up (increasing testing output / efficiency / new methodologies in testing)
6	AS for test field standards (test field harmonization / intelligent data handling / standardized workflows)
7	AS for Chassis Dyno with Cameo, PO Vehicle (automation, methodology)
8	AS for Emission / iGem (automation, customer specific adaptation)
9	AS for indicating post processing with Concerto (system adaptation, macros)
10	Others (state type)





EXPERIENCE THE ADDED VALUE.



Hotline Support Hardware Repair Spare Parts Management



MAINTAIN

Equipment Calibration Device Overhaul



Hardware Maintenance Software Maintenance



INTEGRATED RESIDENT SERVICES









Make or buy













Doing the right things right



USE

Public

Training Start-up & Operation Support **Testbed Operations**



OPTIMIZE

CAREline Support Software Subscription Application Support

AVL CARE™









Connecting with Customer Objectives

SERVICE MODULES SERVICE SOLUTIONS

Application Services

Improving the overall efficiency by doing the right things right

Contact

customer.services@avl.com or your next AVL customer service offer





EXPERIENCE THE ADDED VALUE.

CUSTOMERS OBJECTIVES ARE OUR MISSION

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