



AVL Services Portfolio

Fuel Cell Systems

Two technology options for automotive industry





Solid Oxide Fuel Cell (SOFC)



Polymer Electrolyte Membrane Fuel Cell (PEMFC)





Efficiency: up to 55%

Both technologies can be used for passenger cars & commercial vehicles



Main Propulsion & Range Extender

Efficiency: up to 60%

















Applications of SOFC APU





- Range extender: for battery electric vehicles (passenger cars, commercial vehicles (LD and MD)
- 2) Portable power generator: for truck anti-idling, special purpose vehicles, marine and other mobile power generator applications









Confidential | 22 November 2018 | 3



Development history SOFC REX

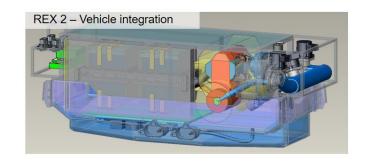
August 2016 December 2017 today





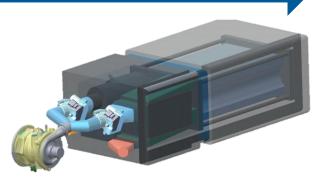


Fuel: E100 **Power output:** 5kW **Efficiency:** ~35-45% **Start-up time:** ~40 min Volume: 150L Weight: 130kg **SOFC type:** ASC Voltage: 85-150V **Current:** 60A





Fuel: E45 **Power output:** 5kW **Efficiency:** ~45% **Start-up time:** ~30 min Volume: 142L Weight: 115kg **SOFC type:** MSC Voltage: 2x 60V **Current:** 2x 80A





Fuel: E45/CNG/eGas **Power output:** >10kW **Efficiency:** ~55% **Start-up time:** $\sim 15 - 30 \text{ min}$ Volume: 145L Weight: 110kg MSC **SOFC type:** Voltage: tbc **Current:** tbc

Project Example – SOFC Automotive





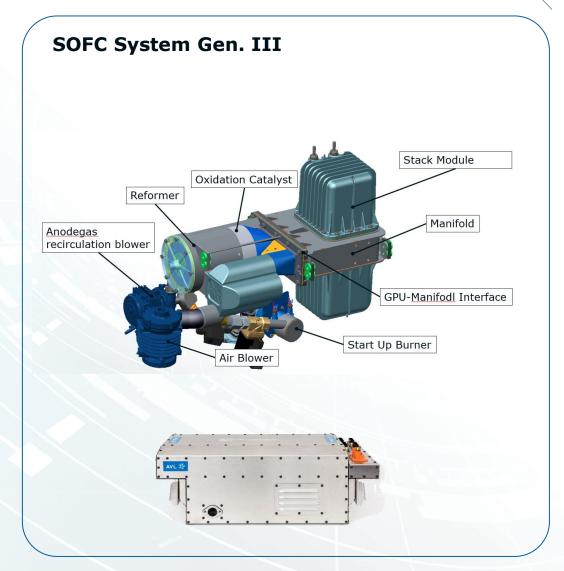


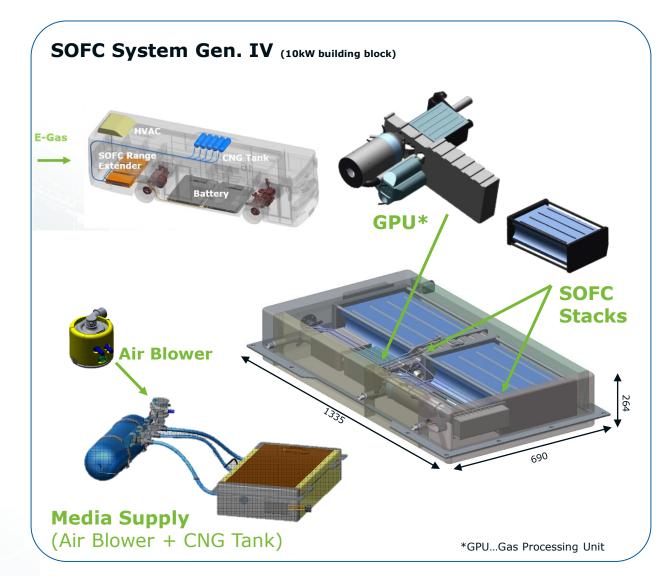
>600km Range

5kW SOFC REX



SOFC System







Applications for SOFC CHP

















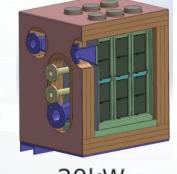


10kW

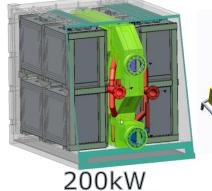
AVL SOFC CHP

- 5-10kW System available on TRL7, Projects from 5kW to 1 MW
- MW powerplant concept design available
- Unique system designs for high efficiency, high durability and low cost











5kW

20kW

50kW

0kW 1000kW



Application in Data Centers



Grid

Compare different power supply scenarios for datacenters











PEM

Efficiency, CAPEX, OPEX, TCO, CO₂, footprint, power supply



Gas Genset

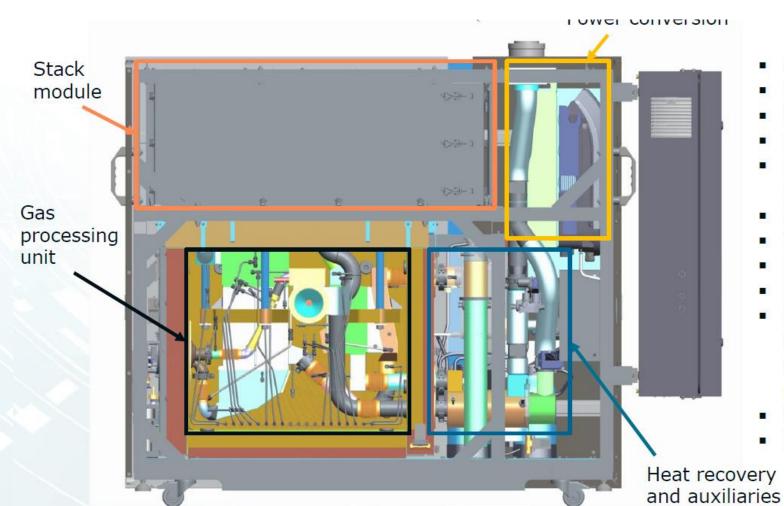


SOFC

Confidential | | 22 November 2018 | 8



AVL CHP Demonstration Unit



- 5 kW_{AC} nominal power
- 10 % overrating
- 0-100 % power modulation
- >55 % electrical efficiency
- >90 % total efficiency (30/65 °C)
- Natural gas from grid
- Desulfurizer included
- DC/AC power conversion
- Grid feed-in (3-phase)
- Water neutral by using exhaust gas condenser. No external water supply required.
- Condenate cleaning
- Underpressure system



TCO Comparison

