

- Online AVL product catalogue and web shop for powertrain measurement devices
- Embedded in a common eBusiness portal, the AVL eShop, needing just one user id
- Complementing AVL eSpares<sup>™</sup> , the portal for spare parts

#### BENEFITS AT A GLANCE



- 24h/7d easy & fast access to a product catalogue that is always up-to-date without needing an AVL sales person on site
- The detailed description of all articles renders the product selection process transparent and provides valuable additional information (photos, manuals, datasheets, etc.)
- Product advisors (intelligent configurators) assist in finding the right products for the requested application
- Delivery is free of charge
- Reduced delivery times due to direct connection to AVL's order processing department
- Simplified processes which increase the efficiency (in time and cost)

### **NOW IT'S REAL!**



The whole purchasing process can be handled via internet with just a few mouse clicks!



You decide if you just want to use AVL eProducts™ for information purposes or to additionally place an order.

### **FEATURES**



- Well structured online product catalogue
- Product advisors (intelligent configurators)
- Display of product accessories and product alternatives
- Comparison of products
- Export of the self-service offer as a pdf document
- Credit card payment
- Selection of delivery categories (normal or express)
- Customized shipping tags
- Track and Trace Area
- Integrated "Call 4 Help" function
- Display of eShop news
- User Box (personalized settings) → Make eProducts<sup>™</sup> to "My eProducts<sup>™</sup>"





Following AVL standard products are currently online:

- Particle measurement
- Combustion measurement
- Consumption measurement

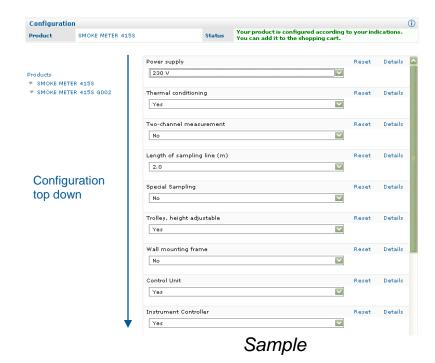
### ONLINE CATALOGUE



- The detailed, up—to-date description of all articles renders the product selection process transparent and provides valuable additional information
  - Product description
  - High-resolution photos
  - Datasheets
  - Manuals
  - Accessories
  - Related products
- Intelligent product configurators assist in finding the right products for the requested application





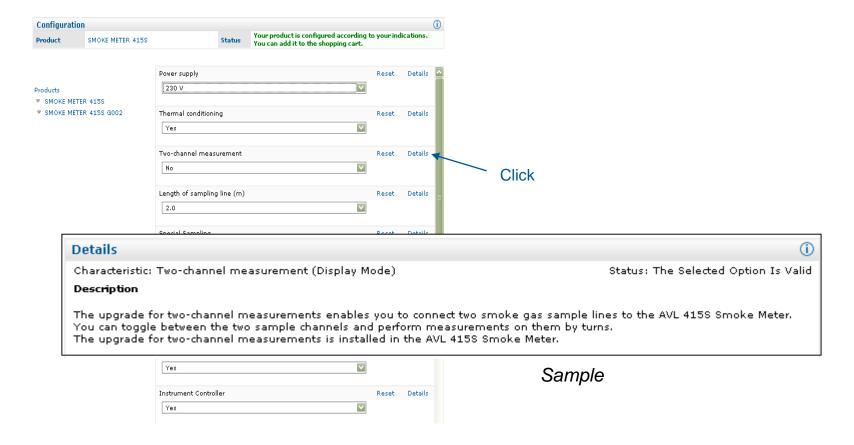


- You already know which product you are interested in. For e.g. AVL Smoke meter 415SE, but you don't know what options/accessories are available. (Precondition)
- Then you start the product configurator for the AVL Smoke Meter 415SE.
- After answering all application oriented questions (top down) the system recommends a product configuration which has been plausibility checked in the background. (The intelligent logic defines in the background which base device can be assembled with certain options.





Details for the question "Two - channel measurement"







# Configuration Comparison

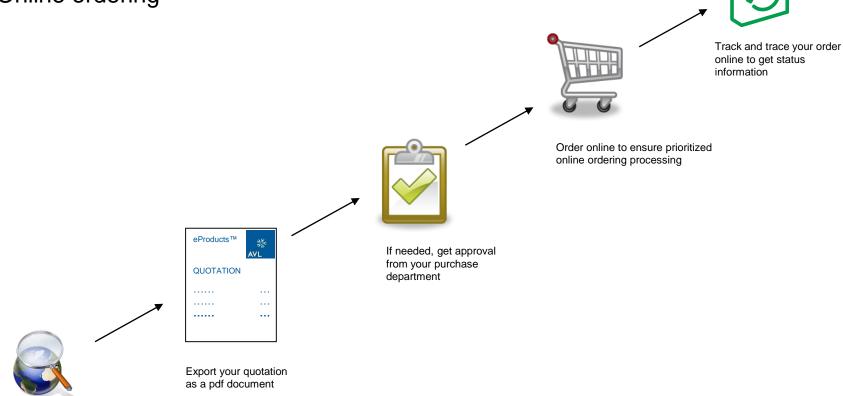
			Show Differences Only
	Snapshot	Current Configuration	Remark
	Switch To	-	
	2:46:01 PM, / 1 PC	2:46:14 PM, / 1 PC	
SMOKE METER 415S			
General			
Power supply	230 V	115 V	Value changed by user
Thermal conditioning	Yes	Yes	
Two-channel measurement	No	No	
Length of sampling line (m)	2.0	2.0	
Special Sampling	No	No	
Trolley, height adjustable	Yes	Yes	
Wall mounting frame	No	No	
Control Unit	Yes	Yes	
Instrument Controller	Yes	Yes	
Instrument contr. installation	1/2 19" bench cabinet	1/2 19" bench cabinet	
PC - Software	No	No	
PUMA 5 interface	No	No	
Volume calibration	No	No	
Measuringhead calibration tool	No	No	
Filter paper	Yes	Yes	
HEATING 1-CHANNEL, 230V			Product deleted
Mounted in the Smoke Meter 415			Product deleted

Sample





# Online ordering



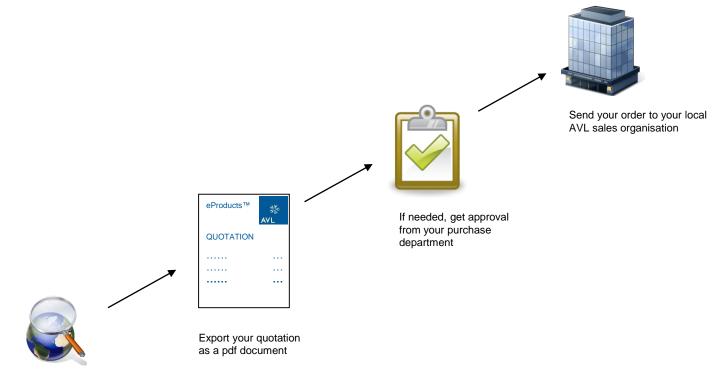
Fast online search for an AVL product. Browse through the catalogue in the AVL eProducts™ world. Select the item(s) you need in your quotation.

> Public AVL eProducts™ | | 01 February 2016 | 11





## Order via your local AVL sales organisation



Fast online search for an AVL product. Browse through the catalogue in the AVL eProducts™ world. Select the item(s) you need in your quotation.

#### **USER MANAGEMENT**



- One user id to grant access to permitted web services in AVL eShop
- Self online registration only via AVL eShop to get an user account
- Info User:
  - No permission rights for ordering of products
  - No contract with AVL is necessary
- Order User:
  - User is allowed to order products online
  - Precondition: A contract with AVL is necessary

## **SUPPORT**



 For further information please contact your local AVL sales organisation or send an E-Mail to <u>eProducts@avl.com</u>

### INTERESTED IN AVL ePRODUCTS™?



Then register online for a personal account using the internet address: https://shop.avl.com/

HINT: Please use your company email address for the registration. Due to security guidelines we cannot accept general email addresses like @gmail, @yahoo, @gmx, etc. Thank you for your understanding!